

Degree Map
WP Online – MBA with Sales Strategy Concentration
 Start Date: Summer 1, 2023
 Students Who Get All Foundation Courses Waived
 Expedited Track – 12 months

Summer I 2023	Summer II 2023	Fall I 2023	Fall II 2023	Spring I 2024
MKT 7960-Marketing Strategy-3 credits	RPS 6100-Influence, Persuasion and Negotiation Strategy-3 credits	RPS 7030 - Strategic Sales Process, Planning and Design -4	MBA 6700-Integrated Learning Capstone-3 credits	FIN 6550-Financial and Economic Global Strategy-3 credits
MGT 6570-Innovation, Strategy and Corporate Sustainability-3 credits	RPS 7020 - Data Driven Decision Making and Sales Analysis -4	MGT 6050-Business Analytics for Strategic Decision Making-3 credits	RPS 7050 - Strategic Sales Leadership-4	