

Appendix A

**Associate of Applied Science in Business Management at Sussex County Community College
and
Bachelor of Science in Management at William Paterson University, Cotsakos College of Business**

SCCC Courses AAS	Credits	WP Equivalencies BS
Semester 1		
COLL 101 - Foundations for Success	3	WPS1010 Will.Power.101
ENGL 101 - English Composition I	3	ENG1100 College Writing
COMS 110 - Computer Concepts & Applications	3	CS1300 Intro to Visual Basic
ACCT 101 - Accounting Princ. I Financial	3	ACCT2110 Financial Accounting
BUSA 101 - Intro. to Business	3	Degree Credit
Semester 2		
ENGL 201 - Effective Speaking	3	COMM2630 Public Speaking
Math Gen Ed Requirement (Recommend MATH108)	3	Equivalent Math Credit or ECON2100 Business Statistics I
ACCT 102 - Accounting Princ. II Managerial	3	ACCT2120 Managerial Accounting
ECON 101 - Macroeconomics	3	ECON2010 Macroeconomic Principles
BUSA 120 - Small Business Management	3	Degree Credit
Semester 3		
COMS 120 - Computer Software Applications	3	CS2010 Computer and Information Technology
Social Science Gen Ed Requirement	3	Equivalent Social Science Credit
BUSA 110 - Business Communications	3	Degree Credit
BUSA 211 - Mgmt. & Organizational Behavior	3	MGT2000 Principles of Management
BUSA 205 - Business Law I	3	LAW2010 Legal Environment of Business
Semester 4		
BUSA 206 - Business Law II	3	LAW2510 Business Law I: Contracts
BUSA 220 - Principles of Marketing	3	MKT2100 Principles of Marketing
Humanities Gen Ed Requirement Credits: 3	3	Equivalent World Language I Credit
Social Science Gen Ed Requirement	3	Equivalent Social Science Credit

Business Elective (Recommend ECON102)	3	ECON2020 Microeconomic Principles
WP BS Management (66 credits in the major)		
Semester 5		
	3	MATH1170 Business Math
	3	MGT 3550 Values, Ethics and Sustainability
	3	MGT 3050 Management Information Systems
	3	RPS 2100 Negotiation
	3	World Language II Course
	0	PENB 1005 Professional Enrichment 5
Semester 6		
	3	ECON 2110 Business Statistics II
	3	MGT 3060 Organizational Behavior
	3	MGT 3090 International Management
	3	Choose a major elective (see list below)
	3	Choose a major elective (see list below)
	0	PENB 1006 Professional Enrichment 6
Semester 7		
	3	FIN 3200 Corporate Finance
	3	MGT 4310 Operations Management
	4	UCC (gen ed) requirement: Lab Science
	3	Choose a major elective (see list below)
	3	Choose a free elective/minor course
	0	PENB 1007 Professional Enrichment 7
Semester 8		
	3	MGT 4800 Seminar Management

3	MGT 4600 Business Strategy and Policy
3	Choose a free elective/minor course
3	Choose a free elective/minor course
3	Choose a free elective/minor course
0	PENB 1008 Professional Enrichment 8

WP Major Elective Courses

3 Courses Required; 9 Credits:

BAN 3100 Applied Business Analytics
 BAN 3110 Programming for Business Analytics

MKT 4750 Supply Chain Management

MGT 3080 Organizational Theory

MGT 3150 Human Resources Management

MGT 3350 Social Media for Business

MGT 3400 Labor and Management
 MGT 3990 Selected Topics Credits: 1.0 - 6.0

MGT 4500 Small Business Management

MGT 4510 Project Management Analytics

MGT 4550 Entrepreneurship and New Venture Creation

MGT 4700 Introduction to Operations Research

MGT 4850 Management Practicum

MGT 4900 Internship in Management
 MGT 4990 Independent Study Credits: 1.0 - 6.0

Notes:

1. Students who transfer from a community college with an Associate in Applied Science (AAS) degree or a Certificate, will have their credits evaluated on an individual course basis. William Paterson

University general education or university core credits are not waived for transfer students holding AAS degrees.

2. William Paterson University recommends students to take two semesters of one world language at the community college. Two semesters of American Sign Language can also fulfill the world language requirement.

3. WP Online students should always check with their WP Online advisor and/or refer to the semester course schedule when choosing electives, as elective course offerings may vary each semester.