

Appendix 24

Associate of Science in Business Administration at Sussex County Community College and Bachelor of Science in Management at William Paterson University, Cotsakos College of Business

| <u>Sussex Courses AS</u> | <u>Credits</u> | <u>WP Equivalencies BS</u> |
|--|--------------------------|--|
| | <u>Semester 1</u> | |
| COLL101 Foundations for Success | 3 | WPU1010 Will.Power |
| ENGL101 English Composition I | 3 | ENG1100 College Writing |
| COMS110 Computer Concepts & Applications | 3 | CS1300 Intro to Visual Basic |
| ACCT101 Accounting Principles I: Financial | 3 | ACCT2110 Financial Accounting |
| BUSA101 Intro to Business | 3 | Degree Credit |
| | <u>Semester 2</u> | |
| ENGL102 English Composition II | 3 | ENG1500 Experiences in Literature |
| MATH108 Statistics | 3 | ECON2100 Business Statistics I |
| ACCT102 Accounting Principles II: Managerial | 3 | ACCT2120 Managerial Accounting |
| ECON101 Macroeconomics | 3 | ECON2010 Macroeconomic Principles |
| BUSA205 Business Law I | 3 | LAW 2010 Legal Environment of Business |
| | <u>Semester 3</u> | |
| Science Requirement | 3 | Equivalent Science Credit |
| MATH110 PreCalculus I | 3 | MATH1170 Precalculus |
| COMS120 Computer Software Applications | 3 | CS2010 Computer & Info Technology |
| Social Science Requirement | 3 | Equivalent Social Science Credit |
| BUSA211 Management & Organizational Behavior | 3 | MGT2000 Principles of Management |
| | <u>Semester 4</u> | |
| Humanities Requirement (Recommend World Language I) | 3 | World Language I Credit |
| ENGL201 Effective Speaking | 3 | COMM1100 Communication in Action |
| Social Science Requirement | 3 | Equivalent Social Science Credit |
| BUSA220 Principles of Marketing | 3 | MKT2100 Principles of Marketing |
| ECON102 Microeconomics | 3 | ECON2020 Microeconomic Principles |
| WP BS Management (60 credits in major) | | |
| | <u>Semester 5</u> | |
| | 3 | World Language II Course |
| | 3 | MGT3090 International Management |
| | 3 | MGT3060 Organizational Behavior |
| | 3 | ECON2110 Business Statistics II |
| | 3 | MGT3050 Management Info. Systems |

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| | 0 | PENB 1005 Professional Enrichment 5 |
| | Semester 6 | |
| | 3 | MGT3550 Values, Ethics & Sustainability |
| | 3 | RPS2100 Negotiation |
| | 3 | FIN3200 Corporate Finance |
| | 3 | Choose a major elective (list below) |
| | 3 | Choose a free elective/minor course |
| | 0 | PENB 1006 Professional Enrichment 6 |
| | Semester 7 | |
| | 3 | MGT4310 Production & Operations Management |
| | 3 | Choose a major elective (list below) |
| | 3 | Choose a free elective/minor course |
| | 3 | Choose a free elective/minor course |
| | 3 | Choose a free elective/minor course |
| | 0 | PENB 1007 Professional Enrichment 7 |
| | Semester 8 | |
| | 3 | MGT4600 Business Strategy & Policy |
| | 3 | MGT4800 Seminar in Management |
| | 3 | Choose a major elective (list below) |
| | 3 | Choose a free elective/minor course |
| | 3 | Choose a free elective/minor course |
| | 0 | PENB 1008 Professional Enrichment 8 |
| | | Management Major Elective Requirement |
| | | Required Credits: 9 |
| | | MKT 4750 Supply Chain Management |
| | | MGT 3080 Organizational Theory |
| | | MGT 3150 Human Resources Management |
| | | MGT 3200 Technology Applications |
| | | MGT 3350 Social Media for Business |
| | | MGT 3400 Labor and Management |
| | | MGT 3990 Selected Topics |
| | | MGT 4500 Small Business Management |
| | | MGT 4510 Project Management Analytics |
| | | MGT 4550 Entrepreneurship and New Venture Creation |
| | | MGT 4770 Business Analytics |
| | | MGT 4850 Management Practicum |
| | | MGT 4900 Internship in Management |
| | | MGT 4990 Independent Study |

Notes:

1. William Paterson University will accept all Associate of Arts, Associate of Science, or Associate of Fine Arts degree credits under this program-to-program articulation agreement, including up to half of the William Paterson University major required credits, from New Jersey community college students who enroll at William Paterson University
2. William Paterson University recommends students take two semesters of one foreign language at the community college. Two semesters of American Sign Language can also fulfill the foreign language requirement.
3. WP Online students should always check with their WP Online advisor and/or refer to the semester course schedule when choosing electives, as elective course offerings may vary each semester.