

## Appendix D

### A.S. Advanced and Continuous Studies Business Administration Generalist to B.S. Management

Passaic Courses	Credits	WP Equivalency
<b>Semester 1</b>		
EN 101: Composition I	3	ENG1100 College Writing
ENS 106 Public Speaking	3	COMM2630 Public Speaking
AC 101 Financial Accounting 1	3	Degree Credit
BU 101 Intro to Business	3	Degree Credit
EC 101 Economics I	3	ECON2010 Macroeconomic Principles
<b>Semester 2</b>		
EN 102: Composition II	3	ENG1500 Experiences in Literature
BU 203 Principles of Marketing	3	MKT2100 Principles of Marketing
AC 102 Financial Accounting II	3	ACCT2110 Financial Accounting
EC 102 Economics II	3	ECON2020 Microeconomic Principles
<b>Semester 3</b>		
CIS 125 Microcomputer Software I	3	CS2100 Web Page and Site Design
<b>Semester 3</b>		
BU 206 Business Statistics	3	ECON2100 Business Statistics I
BU 213 Legal Env/Business, Government & Society	3	LAW2010 Legal Environment of Business
PS101 Intro to Psychology or SO 101 Intro to Sociology	3	PSY1100 General Psychology or SOC1010 Principles of Sociology
MA 108 College Algebra	3	MATH1150 College Algebra
Lab Science Elective	4	Equivalent Lab Science Course
<b>Semester 4</b>		
AC 205 Managerial Accounting	3	ACCT2120 Managerial Accounting
AC 203 Accounting Appls/Excel or EN 103 Business writing	1	Degree Credit
MA 109 Precalculus Math or MA 110 Math for Management or MA111 Business Calculus <b>(Recommend MA109 or MA111)</b>	3-4	MATH1160 Precalculus or MATH1170 Business Math or MATH1450 Quantitative Math II
BU 222 Principles of Management	3	MGT2000 Principles of Management
Humanities Elective	3	Equivalent Humanities Course
<b>Semester 5</b>		
BU 207 Business Statistics II	3	ECON 2110 Business Statistics II
BU 305 Management /Organizational Behavior	3	MGT 3060 Organizational Behavior

BU 310 Management / Supply Chain Operations	3	MKT 4750 Supply Chain Management
World Language I elective	3	Equivalent World Language I Course
Choose a free elective/minor course	3	Degree Credit

**Semester 6**

BU 300 Corporate Finance	3	FIN 3200 Corporate Finance
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BU 315 Business Ethics & Sustainability	3	MGT 3550 Values, Ethics and Sustainability
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BU 318 International Management	3	MGT 3090 International Management
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World Language II elective	3	Equivalent World Language II Course
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Choose a free elective/minor course	3	Degree Credit
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**WP BS Management (60 credits in the major)**

**Semester 7**

	3	MGT 4310 Operations Management
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	3	MGT 3050 Management Info Systems
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	3	Management Major Elective
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	3	RPS 2100 Negotiation
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	3	Choose a free elective/minor course
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	0	PENB 1007 Professional Enrichment
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**Semester 8**

	3	MGT 4600 Business Strategy & Policy
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	3	MGT 4800 Seminar Management
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	3	Management Major Elective
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	3	Choose a free elective/minor course
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	3	Choose a free elective/minor course
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	0	PENB 1008 Professional Enrichment
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**Management Major Elective (9 credits required)**

BAN 3100 Applied Business Analytics

BAN 3110 Programming for Business Analytics

MKT 4750 Supply Chain Management  
MGT 3080 Organizational Theory

MGT 3150 Human Resources Management  
MGT 3350 Social Media for Business  
MGT 3400 Labor and Management  
MGT 3990 Selected Topics

MGT 4500 Small Business Management

MGT 4510 Project Management Analytics  
MGT 4550 Entrepreneurship and New Venture  
Creation

MGT 4700 Introduction to Operations Research  
MGT 4850 Management Practicum  
MGT 4900 Internship in Management  
MGT 4990 Independent Study

Notes:

1. William Paterson University will accept all associate degree credits under this program-to-program articulation agreement, including up to half of the William Paterson University major required credits, from New Jersey community college students who enroll at William Paterson University
2. William Paterson University recommends students to take two semesters of one foreign language at the community college. Two semesters of American Sign Language can also fulfill the foreign language requirement.
3. WP Online students should always check with their advisor and/or refer to the semester course schedule when choosing electives, as elective course offerings may vary each semester.