

PRINCIPLES OF MANAGEMENT
MGT 2000
Department of Management and Marketing
Cotsakos College of Business
William Paterson University of New Jersey

Course Description

This course introduces the basic principles, policies, problems, and successful methods of business organization and management. It emphasizes the need for managers to learn how to develop the ability to analyze, plan, coordinate, and control the varied activities of an organization. It also examines social responsibility and environmental factors affecting business policy and operation.

Course Prerequisites

None.

Instructor: Dr. Mahmoud Watad
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Office: Valley 3068

Office Hours

Since this is an online class, there are no formal office hours. However, the instructor will be available to answer questions and queries through email or through Blackboard.

Text

Williams, Chuck. *Effective Management: a multimedia approach, 5th Edition*. Thompson Higher Education. You need online access to the textbook resources such as e-lectures and videos.

If you don't want to buy the hard copy of the text, you may purchase an e-book. To figure out how to do this, look at the publisher website

Course Objectives

The primary goal of this course is to introduce the basic tenants of management theory and explain the interactive nature of the management process, in order to prepare students for more advanced business management courses. Specific objectives are as follows:

- ◆ To define the various roles, functions, and levels of management
- ◆ To present a review of major management theories and the evolution of the discipline
- ◆ To define the basic stakeholder groups and their expectations
- ◆ To develop critical thinking, research, oral and written communication skills
- ◆ To promote an understanding of how organizations create value
- ◆ To demonstrate how course topics build on one another to create integrated knowledge

Learning Outcomes

Upon completing the course, students will be able to:

- ◆ Relate management theory to other parts of their lives
- ◆ Develop a management vocabulary and explain basic management principles
- ◆ Acquire knowledge of the major theories in the field
- ◆ Explain basic management principles
- ◆ Develop a broader global perspective
- ◆ Read and explain the content of articles from a secondary source
- ◆ Work to research and present a major project
- ◆ Critically evaluate the impact of environments on organizations
- ◆ Explain the ethical implications of management decisions

Teaching Methods/Expectations

Readings, PowerPoint, and Lectures: The lessons will be posted online using Blackboard. Each lesson will contain a set of readings and learning outcomes along with a set of questions for you to think about. In addition to reading the required text, you can examine a set of PowerPoint slides and listen to a set of e-lectures. You will be able to listen to the chapter summaries online or download them to an iPod. Further, you will have to watch a set of videos that will also be made available online. Look at the document “Instructions for Using Online Textbook Resources” for a guide on how to access this material.

Discussion Boards: Each lesson will be associated with a discussion forum that will ask you to reflect on the readings in specific ways. You will be expected to make at least one *substantive* post on each forum and make at least one brief comment to someone else’s post. So, for each lesson, you will have to make 2 posts on the discussion board. You must submit 5 substantive posts and 5 comments BEFORE the midterm, and 5 substantive posts and 5 comments AFTER the midterm. What qualifies as a substantive post? It is something that is about 300 words long and engages thoughtfully with the question being asked. The comments on someone else’s post must be about 50 words long and engage directly with the post you are commenting on. In the rare event that there is no other post on the discussion board that you can or want to respond to, you may add a 50 word comment to your own post. Each discussion board has a very specific deadline. You MUST adhere to it. Posts made after the deadline will not be considered for the grade.

Papers: You will also have to submit 2 short papers during the course of the session. The topics for the papers will be made available on Blackboard under the “Discussion Board” and you will have to post your responses by the deadline. Please note the following carefully. If ANY part of any assignment is a “cut and paste” from the internet (or plagiarized from any source) without the appropriate acknowledgment and citation, you will get an F for the course. This is non-negotiable. It is very easy to detect this, so please be careful. You can borrow ideas as long as you acknowledge them. If you are directly quoting from any source, place the words in quotation marks and cite your source. You may use any citation style as long as it is consistent.

Exams: There will be two exams that you will have to take at scheduled times during the session. The exams shall be made available for a pre-specified limited duration. You will have to make yourself available at these times to take the exams. No make-ups will be offered.

Grading

Your grades will be determined as follows:

Exams: 50%

Online forum discussions: 30%

Papers: 20%

The following scheme shall be used for your letter grade: A: 93-100%; A-: 90-92%; B+: 87-89%; B: 84-86%; B-: 80-83%; C+: 77-79%; C: 74-76%; C-: 70-73%; D+: 67-69%; D: 64-66%; D-: 60-63%; F: <60%. This may be changed at the instructor's discretion.

Course Plan

The course has been organized into the following lessons. You will need to finish the readings and participate in the discussion forums by the deadlines that will be stipulated on Blackboard.

Lesson 1: Introduction to Management (Chapter 1)

Lesson 2: Organizational Environments (Chapter 2)

Lesson 3: Ethics and Social Responsibility (Chapter 3)

Lesson 4: Planning and Decision Making (Chapter 4)

Lesson 5: Designing Adaptive Organizations (Chapter 8)

Lesson 6: Managing Teams (Chapter 9)

Lesson 7: Motivation (Chapter 11)

Lesson 8: Leadership (Chapter 12)

Lesson 9: Managing Communication (Chapter 13)

Lesson 10: Control (Chapter 14)

Lesson 11: Managing Information (Chapter 15)

Academic Integrity

The University has an obligation as an educational institution to ensure that each student's work is his/her own. Dishonesty in such academic practices as assignments, examinations, or other academic work cannot be condoned. Please familiarize yourself with the university's policy on academic integrity and ensure that the work you submit for your assignments, papers, exams, and online discussions is your own. Plagiarism will result in a fail grade for the course.

Course Timeline

As the syllabus has already indicated, you must examine the timeline of the lessons and the due dates for the assignments/exams. I am not going to follow up on those who do not adhere to these timelines. A late assignment will not be graded.

Winter Session – Major deadlines and schedule will be published later

Major Deadlines

Paper 1 –

Test 1 ---

Paper 2

Test 2 --