

## Entrepreneur Certificate Program • Spring 2012

This program is a partnership between Passaic County Community College and William Paterson University Small Business Development Center. All classes meet Wednesday evenings from 6pm to 9pm at the PSA (Public Safety Academy) 300 Oldham Road, Wayne

Course Title	Course #	Hours	Start Date	End Date	Campus	Fee
The Business Plan	NBS 160 S1	9	02/22/12	02/22/12	Wayne	\$119
Marketing Strategies for Business Success	NBS 161 S1	6	03/21/12	03/28/12	Wayne	\$79
Understanding Financial Statements	NBS 163 S1	3	04/04/12	04/04/12	Wayne	\$39
Small Business Record Keeping	NBS 164 S1	6	04/11/12	04/18/12	Wayne	\$79
Legal I - Startup Specifics	NBS 165 S1	3	04/25/12	04/25/12	Wayne	\$39
Legal II - Contracts	NBS 166 S1	3	05/02/12	05/02/1	Wayne	\$39
Small Business Taxes	NBS 162 S1	3	05/09/1	05/09/12	Wayne	\$39

All seven courses must be taken to obtain the Entrepreneur Certificate, but anyone is welcome to take a course individually if desired.

For information or registration, call Dr. Schlegel, 973-684-6213.

### William Paterson University Small Business Development Center

**Kate Muldoon, Regional Director**

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**Paterson Location**

131 Ellison Street

Paterson, New Jersey 07505

(Monday through Friday: 9:00 a.m. to

4:30 p.m. Evening hours by appointment.)

**Wayne Location**

1600 Valley Road

Wayne, New Jersey 07470

(By appointment only)

**Web Sites**

[www.wpunj.edu/sbdc](http://www.wpunj.edu/sbdc)

[www.njsbdc.com](http://www.njsbdc.com)



**CTC at PCCC**, Community Tech Center at Passaic County Community College, 218 Memorial Drive, Paterson, NJ

A partnership between the Community Technology Center (CTC) at Passaic County Community College and William Paterson University Small Business Development Center

**WPUNJ**, William Paterson University, 1600 Valley Road, Wayne, NJ

Pre-registration is required. For more information, contact the William Paterson University SBDC office at 973.754.8695.

The SBDC has textbooks available in English and Spanish at \$15 to accompany the classes in "Business Startup" and "Creating a Winning Business Plan"



